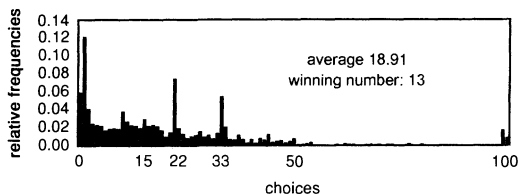


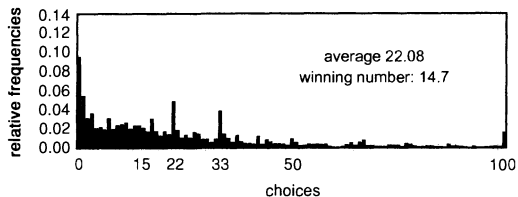
(a)

Financial Times experiment (1,468 subjects)



(b)

Spektrum experiment (2,729 subjects)



(c)

Expansión experiment (3,696 subjects)

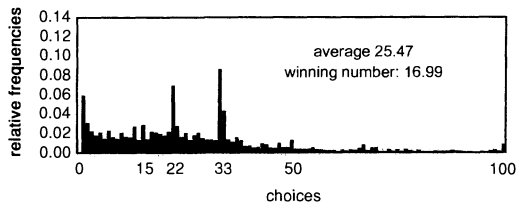
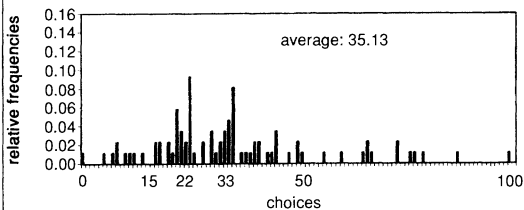
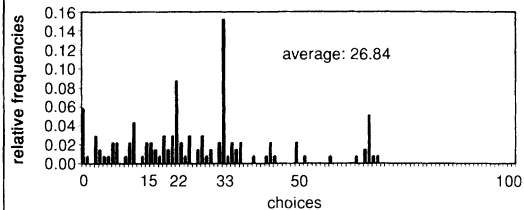


FIGURE 1. RELATIVE FREQUENCIES OF CHOICES
IN THREE NEWSPAPER EXPERIMENTS

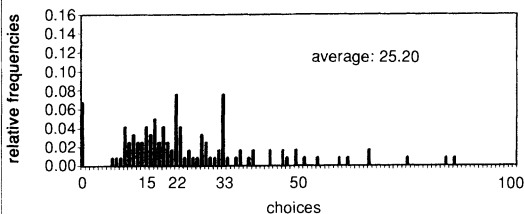
1. Lab experiments (1-5)



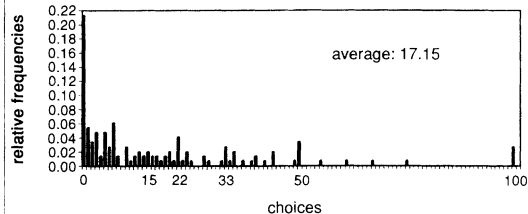
2. Classroom experiments (6,7)



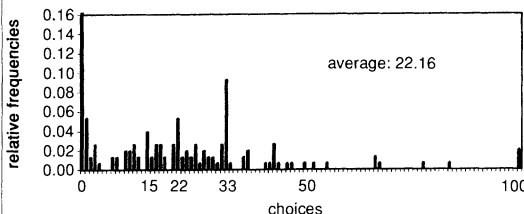
3. Take-home experiments (8,9)



4. Theorists experiments (10-13)



5. Internet Newsgroup experiment



6. Newspaper experiments (15-17)

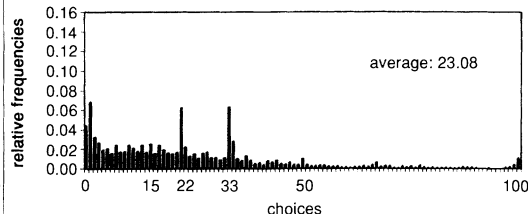


FIGURE 3. RELATIVE FREQUENCIES OF CHOICES IN THE SIX GROUPS OF EXPERIMENTS