

# Optimal Stopping in Continuous Time: Part 1

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Topics in Economic Theory

# Overview I

## 1. Continuous-Time Preliminaries via Optimal Pricing with Learning

- Stochastic Processes
- Martingale
- Brownian Motion
- Stochastic Calculus
- Stopping Time
- Properties of the Value Function
- Optimal Stopping, Prob. Exit, and Exit Times
- Ito's Lemma, DPP, and HJB

## 2. Simple Optimal Stopping Problems

- Stopping
- Optimal Stopping
- Evolution of Beliefs
- Value Function
- Speed-Accuracy Revisited
- A Recap of Wald's Equation/Identities

# Motivation

## **Time as a *decision variable***

When to sell an asset (house, car, stock)

Deciding if/when to call a snap election

If/when to adopt a new technology

Response times: behavioral data that comes for free; what to make of it?

## **Learning takes time**

Learning about new product, new technology, market conditions, etc

Strategic situations: preemption — e.g. improve product vs file patent first/post paper first, waiting for price to increase vs sell first, etc

## **Learning by doing**

Experimenting with products, interest rate adjustment, testing platform interface designs, etc

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## 2. Simple Optimal Stopping Problems

# Application: Optimal Pricing

**Setup** (Branco, Sun, & Villas-Boas '12 MnSc)

- (i) DM choosing whether or not to buy a product
- (ii) Product has  $N$  attributes  
Each attribute is good ( $x_n = 1$ ) or bad ( $x_n = -1$ ) with indep. equal prob
- (iii) Value to DM:  $u := u_0 + z \sum_{n=1}^N x_n$   
 $u_0$  is some baseline payoff (incl. price),  $\pm z$  is payoff to good/bad attribute
- (iv) It takes  $\Delta t$  for DM to learn about one attribute

# Application: Optimal Pricing

## Learning attributes

As attributes iid, order of search doesn't matter; fix order of search  $1, 2, \dots, N$

By time  $t$ , DM learned about  $n_t := \lfloor t/\Delta t \rfloor$  attributes

Value of product at  $t$

$$\begin{aligned} u_t &:= \mathbb{E}[u \mid \mathcal{F}_t] = \mathbb{E} \left[ u_0 + z \sum_{n=1}^N x_n \mid \mathcal{F}_t \right] = u_0 + z \sum_{n=1}^{n_t} x_n + z \sum_{n=n_t+1}^N \mathbb{E}[x_n \mid \mathcal{F}_t] \\ &= u_0 + z \sum_{n=1}^{n_t} x_n \end{aligned}$$

Value of product  $\{u_t\}_t$  is stochastic process

# Stochastic Processes

**Stochastic Process:**  $X = \{X(t), t \in T\}$   $S$ -valued r.v. defined on common prob. space

$(\Omega, \mathcal{F}, P)$  mble wrt  $\Sigma$ ;  $T$ : index set

$X(\omega) \in S^T$ : **path** for  $\omega$

$\mathbb{F} = \{\mathcal{F}_t\}_{t \in T}$ : **filtration** on prob. space  $(\Omega, \mathcal{F}, P)$  family of  $\sigma$ -alg  $\mathcal{F}_s \subseteq \mathcal{F}_t \subseteq \mathcal{F}$   
 $\forall 0 \leq s \leq t$

**Natural filtration of  $X$**   $\{\mathcal{F}_t^X, t \in T\}$ : smallest  $\sigma$ -alg wrt  $X_t$  is mble  $\forall t \in T$

$X$  is **adapted** wrt  $\mathbb{F}$  if  $X_t$  is  $\mathcal{F}_t$ -mble

# Application: Optimal Pricing

## Learning attributes

As attributes iid, order of search doesn't matter; fix order of search  $1, 2, \dots, N$

By time  $t$ , DM learned about  $n_t := \lfloor t/\Delta t \rfloor$  attributes

Value of product at  $t$

$$u_t := \mathbb{E}[u \mid \mathcal{F}_t] = \mathbb{E} \left[ u_0 + z \sum_{n=1}^N x_n \middle| \mathcal{F}_t \right] = u_0 + z \sum_{n=1}^{n_t} x_n + z \sum_{n=n_t+1}^N \mathbb{E}[x_n \mid \mathcal{F}_t] = u_0 + z \sum_{n=1}^{n_t} x_n$$

Value of product  $\{u_t\}_t$  is stochastic process

Value of product evolves as random walk with  $z$  increments:  $u_{t+\Delta t} - u_t = +z$  or  $-z$  with equal prob

Value of product is **martingale**:  $\mathbb{E}[u_s \mid \mathcal{F}_t] = u_t \forall s \geq t$

# Martingale

**Martingale:**  $\mathbb{E}[|X_t|] < \infty$  and  $\mathbb{E}[X_t \mid \mathcal{F}_s] = X_s$  a.s.  $\forall 0 \leq s \leq t$  (super  $\leq$ , sub  $\geq$ )

## Application: Optimal Pricing

Simplification: continuum of attributes: taking  $\Delta t \rightarrow 0$

Many attributes  $\rightarrow$  each contributes a small amount to value;  $z = \sigma \Delta t^{1/2}$

Note  $|n_t - t/\Delta t| \leq \Delta t$ ; i.e.  $n_t \approx t/\Delta t$  for small  $\Delta t$

Value at  $t$  is then

$$\begin{aligned} u_t &= u_0 + u_t - u_0 = u_0 + z \sum_{n=1}^{n_t} x_n = u_0 + \sigma(\Delta t)^{1/2} \sum_{n=1}^{n_t} x_n \\ &\approx u_0 + \sigma t^{1/2} n_t^{-1/2} \sum_{n=1}^{n_t} x_n \xrightarrow{d} N(u_0, \sigma^2 t) \end{aligned}$$

Increment in  $u_t$  from time  $s$  to  $t$  is

$$u_t - u_s = z \sum_{n=n_s}^{n_t} x_n = \sigma(\Delta t)^{1/2} \sum_{n=n_s}^{n_t} x_n \approx \sigma(t-s)^{1/2} (n_t - n_s)^{-1/2} \sum_{n=n_s}^{n_t} x_n \xrightarrow{d} N(0, (t-s)\sigma^2)$$

where  $n_t - n_s \approx (t-s)/\Delta t$

$u_t$  is (scaled) [Brownian motion](#)

## Standard Brownian Motion

$B = \{B_t, t \in T\}$   $\mathbb{R}^d$ -valued stochastic process s.t.

- (i)  $B_0 = \mathbf{0}$
- (ii)  $\forall \mathbf{0} \leq s < t$  in  $T$ ,  $B_t - B_s \sim N(\mathbf{0}, (t-s)I)$
- (iii)  $\forall \mathbf{0} \leq s < t$  in  $T$ ,  $B_t - B_s$  is independent from  $B_u, \forall u \leq s$
- (iv)  $B$  is a.s. continuous in  $t$

**Equiv dfn:** BM continuous martingale with  $B_0 = \mathbf{0}$  and  $[B]_t = t$

**Quadratic Variation:**  $[X]_t = \lim_{\Delta \rightarrow 0} \sum_{n=1}^N (X_{t_n} - X_{t_{n-1}})^2$ ,

where  $\mathbf{0} < t_0 < \dots < t_N = t$  and  $\Delta = \max_n t_n - t_{n-1}$

## Other properties of BM

- Symmetry:  $-B$  is also std BM
- Scaling:  $\{B_{\lambda^2 t}/\lambda, t \in T\}$  std BM
- Invariance by translation: for all  $s > \mathbf{0}$ ,  $\{B_{t+s} - B_t, t \in T\}$  std BM indep from  $B_s$
- $B_t$  as limit process of symmetric random walk which changes by  $\pm\sqrt{\Delta t}$  (w equal prob) each period  $\Delta t$ , when  $\Delta t \rightarrow \mathbf{0}$

## Standard Brownian Motion

Heuristically:  $dB_t = \sqrt{dt}\varepsilon_t$ ,  $\varepsilon_t \sim N(0, 1)$

BM a.s. not differentiable. Intuition:  $\lim_{dt \rightarrow 0} \left\| \frac{B_{t+dt} - B_t}{dt} \right\| = |\varepsilon_t|(dt)^{-1/2} = \infty$  a.s.

Making sense of  $\int f dB \dots$

## Riemann-Stieltjes Integration:

$\pi^n$  partition of  $[a, b]$ , such that  $a = \pi_0^n < \pi_1^n < \dots < \pi_n^n = b$

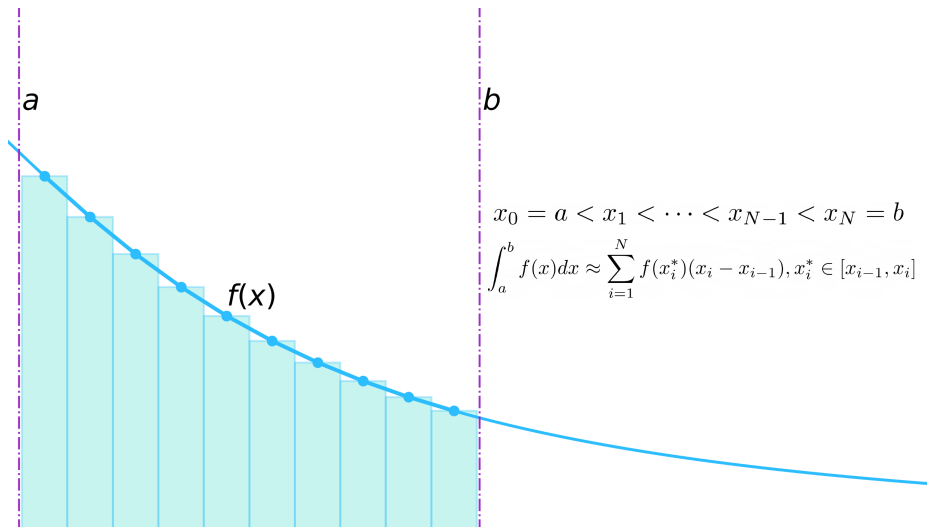
$\Pi$ : set of partitions; mesh/norm  $\|\pi^n\| := \sup_i |\pi_{i+1}^n - \pi_i^n|$

$$\int_a^b f dG = \lim_{n \rightarrow \infty} \sum_{i=0}^{n-1} f(y_i)(G(\pi_{i+1}^n) - G(\pi_i^n))$$

where limit taken over seq of partitions  $\pi^n$  of  $[a, b]$  and  $\{y_i\}_{i=1}^n$  such that  $y_i \in [\pi_i^n, \pi_{i+1}^n]$ , and  $\|\pi^n\| \rightarrow 0$

$G$  with bounded variation and right semicont.

# Stochastic Calculus



## Ito Integration:

$$\int_0^t f_s dB_s = \lim_{n \rightarrow \infty} \sum_{i=0}^n f(y_i)(B(\pi_{i+1}^n) - B(\pi_i^n))$$

BM does **not** have bounded variation, but Ito integral is well-defined (in prob) if  $\mathbb{E}[\int_0^t f_s^2 ds] < \infty$  and  $f$  adapted stoch process

Idea: approximate paths of  $f$  by sequence of simple/stepwise-linear functions

**Nice Properties:**  $I_{a,b}(f) := \int_a^b f_s dB_s$  sat.

(1) **linearity:**  $I_{a,b}(\alpha f + \beta g) = \alpha I_{a,b}(f) + \beta I_{a,b}(g)$

(2) **additivity:**  $I_{a,b}(f) = I_{a,c}(f) + I_{c,b}(f)$

(3) **unbiasedness:**  $\mathbb{E}[I_{0,t}(f)] = 0$

(4) **continuous martingale:**  $I_t(f) \equiv I_{0,t}(f)$ ;  $\mathbb{E}[I_{t+h}(f) | \mathcal{F}_t] = I_t(f)$

(5) **Ito isometry:**  $\mathbb{E}[\int_0^t f_s g_s ds] = \mathbb{E}[I_t(f) I_t(g)]$

# Ito Processes

**Ito Process:** any process  $X$  (on filtered prob space) that can be written as

$$X_t = X_0 + \int_0^t \mu_s ds + \int_0^t \sigma_s dB_s$$

where  $B_t$  is BM,  $\mu_t, \sigma_t$  are adapted processes s.t.  $\int_0^t |\mu_s| ds, \int_0^t \sigma_s^2 ds < \infty$  for all  $t$

Differential form:  $dX_t = \mu_t dt + \sigma_t dB_t$

$X$  is continuous and adapted process

**Notation:**  $X_t^x$  to denote process satisfying  $dX_t = \mu_t dt + \sigma_t dB_t$  and  $X_0 = x$

# Application: Optimal Pricing

## Stopping Problem

DM can stop at any point in time and choose whether or not to buy the product

Expected payoff if stop at  $t$  and (i) buy:  $u_t$ ; in (ii) not buy: 0

Value upon stopping at  $t$ :  $v_t := u_t^+ \equiv \max\{0, \mathbb{E}[u \mid \mathcal{F}_t]\}$

Note  $du_t = \sigma dB_t$ :  $u$  is Ito process and martingale;  $v_t$  is a *submartingale*:

$$\mathbb{E}[v_{t+h} \mid \mathcal{F}_t] = \mathbb{E}[\max\{0, u_{t+h}\} \mid \mathcal{F}_t] \geq \max\{0, \mathbb{E}[u_{t+h} \mid \mathcal{F}_t]\} = v_t$$

(if  $f$  is convex,  $X$  is a martingale, and  $\mathbb{E}[|f(X_t)|] < \infty$ , then  $Y = f(X)$  is submartingale)

DM's **Stopping time**  $\tau$ : may depend not only on time but also on what was observed thus far

i.e. stopping time is actually a r.v.

Value given stopping time  $\tau$ :  $v_\tau$

Take it that if never stop payoff is  $-\infty$

# Stopping Time

**Stopping Time:**  $\tau : \Omega \rightarrow [0, \infty]$  adapted to  $\mathbb{F}$  s.t.  $\{\tau \leq t\} := \{\omega \in \Omega : \tau(\omega) \leq t\} \in \mathcal{F}_t \forall t \in T$

**Stopped Process:**  $X_{\tau \wedge t}, X^\tau$

**Result:** if  $X$  is a sub/super/martingale, then so is  $X^\tau$

**Uniform Integrability** of  $X$ :  $\lim_{k \rightarrow \infty} \sup_{t \in T} \mathbb{E}[|X_t| \mathbf{1}_{|X_t| \geq k}] = 0$

## Martingale Convergence Theorem

Let  $X$  be cadlag martingale.  $X$  is UI iff  $X_t$  converges a.s. and in  $L^1$  to r.v.  $X_\infty$  and  $X_t = \mathbb{E}[X_\infty | \mathcal{F}_t] \forall t$

## Optional Stopping/Sampling Theorem

Let  $\sigma \leq \tau$  be stopping times and  $X$  cadlag martingale. For all  $t > 0$ ,  $\mathbb{E}[X_{\tau \wedge t}] = X_0$ .

If moreover

- (a)  $\sigma, \tau$  a.s. bounded, then  $X_\sigma, X_\tau$  are integrable and  $\mathbb{E}[X_\tau | \mathcal{F}_\sigma] = X_\sigma$  a.s.
  - (b)  $\tau$  a.s. finite,  $\mathbb{E}[|X_{\tau \wedge t}|] < \infty$ , and  $\lim_{t \rightarrow \infty} \mathbb{E}[|X_t| \mathbf{1}_{\tau > t}] = 0$  a.s., then  $\mathbb{E}[X_\tau] = X_0$  a.s.
- (super  $\leq$ , sub  $\geq$ )

# Application: Optimal Pricing

## Optimal Stopping

Benefit to learning:  $v_t$  is submartingale

Cost to learning: time, flow cost  $c$

DM chooses stopping time  $\tau \in \mathbb{T}$        $V(u_0) := \sup_{\tau} \mathbb{E}[v_{\tau} - c\tau]$

Goal: get stopping policy 'out of' value function

## Application: Optimal Pricing

**Optimal Stopping:**  $V(u_0) := \sup_{\tau} \mathbb{E}[v_{\tau} - c\tau]$

### Some Properties of the Value Function

- (i) Value function  $V$  is convex (hence continuous)
- (ii) Alexandrov thm: left/right diff everywhere  $V'_+, V'_-$ , twice diff  $V''$  a.e.
- (iii)  $V \geq v_0$  (stopping immediately is always feasible)
- (iv)  $V$  is increasing in  $u_0$ :

$u_t - u_0 = \sigma B_t$  is (scaled) BM

For any stopping time  $\tau$

$$u'_0 > u_0 \implies u'_0 + \sigma B_{\tau} - c\tau \geq u_0 + \sigma B_{\tau} - c\tau$$

$$\implies (u'_0 + \sigma B_{\tau})^+ - c\tau = v'_{\tau} - c\tau \geq v_{\tau} - c\tau = (u_0 + \sigma B_{\tau})^+ - c\tau$$

$$\implies \mathbb{E}[v'_{\tau} - c\tau] = V(u'_0, \tau) \geq V(u_0, \tau) = \mathbb{E}[v_{\tau} - c\tau]$$

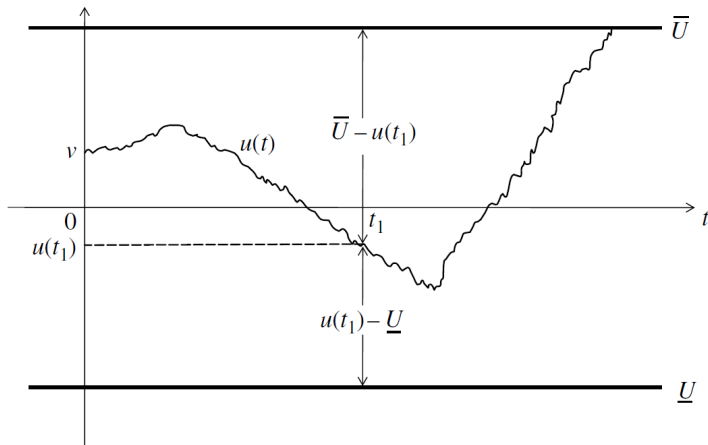
$$\text{hence } V(u'_0) = \sup_{\tau} V(u'_0, \tau) \geq \sup_{\tau} V(u_0, \tau) = V(u_0)$$

## Application: Optimal Pricing

**Fixed Boundaries:**  $\exists \underline{u}, \bar{u}$  s.t. the earliest optimal stopping time

$$\tau := \inf\{t \geq 0 \mid V(u_t) \leq u_t^+\} = \inf\{t \geq 0 \mid u_t \notin (\underline{u}, \bar{u})\}$$

**Figure 1** Example of  $u(t)$



## Application: Optimal Pricing

**Fixed Boundaries:**  $\exists \underline{u}, \bar{u}$  s.t. the earliest optimal stopping time

$$\tau := \inf\{t \geq 0 \mid V(u_t) \leq u_t^+\} = \inf\{t \geq 0 \mid u_t \notin (\underline{u}, \bar{u})\}$$

**Proof**

Define  $\underline{u} := \sup\{u \in \mathbb{R} \mid V(u) \leq 0\}$  and  $\bar{u} := \inf\{u \in \mathbb{R} \mid V(u) \leq u\}$

WTS  $\bar{u}$  and  $\underline{u}$  are well-defined

- (i) As  $V(u) \geq u^+ \geq 0$ ,  $\bar{u} \geq 0$ ; As  $V(\underline{u}) = 0$ ,  $\underline{u} \leq 0$
  - (ii) If neither  $\underline{u}, \bar{u}$  were well-defined, then DM searches forever and incurs  $-\infty$  exp. payoff, implying stopping immediately is strictly better
  - (iii) Suppose that only  $\underline{u}$  is well-defined. For any  $u > \underline{u}^+$ ,  $V(u) > u^+$  which implies DM hasn't stopped at  $u$
- $\implies$  conclude DM never chooses to buy
- $\implies$  if  $u_0 > \underline{u}^+$  DM pays cost of time for  $u_t$  reach  $\underline{u}$  and gets  $0 - c\mathbb{E}[\tau]$   
(things are actually worse...)

## Application: Optimal Pricing

**Fixed Boundaries:**  $\exists \underline{u}, \bar{u}$  s.t. the earliest optimal stopping time

$$\tau := \inf\{t \geq 0 \mid V(u_t) \leq u_t^+\} = \inf\{t \geq 0 \mid u_t \notin (\underline{u}, \bar{u})\}$$

**Proof**

(iv) **Fact:** if  $\tau := \inf\{t \geq 0 \mid u_t = \tilde{u}\}$  and  $u_0 \neq \tilde{u}$ , as  $u_t - u_0$  is a scaled BM, then  $\mathbb{E}[\tau] = \infty$   
(even though  $\mathbb{P}(\tau < \infty) = 1$ )

(v) Suppose then that only  $\bar{u}$  is well-defined.

Then DM never stops when  $u_t < 0$  and, for  $u_0 < \bar{u}$ , in expectation pays  $-\infty$  in time costs

$\implies$  better to stop immediately

## Application: Optimal Pricing

**Fixed Boundaries:**  $\exists \underline{u}, \bar{u}$  s.t. the earliest optimal stopping time

$$\tau := \inf\{t \geq 0 \mid V(u_t) \leq u_t^+\} = \inf\{t \geq 0 \mid u_t \notin (\underline{u}, \bar{u})\}$$

**Proof** WTS  $\forall u \leq \underline{u}$  or  $u \geq \bar{u}$ ,  $V(u) = u^+$  (ie DM stops)

Suppose  $u > \bar{u}$  but  $V(u) > u$  **Draw a picture**

$\because V(\bar{u}) = \bar{u}$ ,  $V(u) \geq u^+$ , and  $V$  is convex, then for any  $u' > u$ ,

$$V(u') \geq V(u) + \frac{V(u) - V(\bar{u})}{u - \bar{u}}(u' - u) = V(u) + \frac{V(u) - \bar{u}}{u - \bar{u}}(u' - u) > u + \frac{u - \bar{u}}{u - \bar{u}}(u' - u) = u'$$

This implies that if  $u_0 \geq u$ , then DM stops only (and buys) at  $\bar{u}$ , yielding an exp.

payoff  $\bar{u} - c\mathbb{E}[\tau] = -\infty$

Since  $V$  is nondec.,  $0 = u^+ \leq V(u) \leq V(\underline{u}) = 0$  for all  $u \leq \underline{u}$

# Application: Optimal Pricing

**Purchase prob.:** (assuming  $u_0 \in (\underline{u}, \bar{u})$ )

(1)  $u_t$  martingale,  $u_\tau$  martingale,  $u_\tau \in \{\underline{u}, \bar{u}\} \implies u_\tau$  bounded martingale

(2) optional stopping:  $u_0 = \mathbb{E}[u_\tau] = q\bar{u} + (1-q)\underline{u} \implies \mathbb{P}(\text{buy}) = \mathbb{P}(u_\tau = \bar{u}) = q = \frac{u_0 - \underline{u}}{\bar{u} - \underline{u}}$

**Expected stopping time:** (assuming  $u_0 \in (\underline{u}, \bar{u})$ )

Recall  $u_t = \sigma B_t$  and that  $B_t \sim N(0, t)$ ,  $(B_{t+h} - B_t) \sim N(0, h)$ ,  $B_t \perp (B_{t+h} - B_t)$

$y_t := u_t^2 - \sigma^2 t$  is a martingale:

$$\mathbb{E}[y_{t+h} | \mathcal{F}_t] = \mathbb{E}[u_{t+h}^2 | \mathcal{F}_t] - \sigma^2(t+h)$$

$$= \mathbb{E}[(u_{t+h} - u_t)^2 | \mathcal{F}_t] + 2u_t \mathbb{E}[u_{t+h} - u_t | \mathcal{F}_t] + u_t^2 - \sigma(t+h)$$

$y_\tau$  is a martingale; optional stopping implies  $\mathbb{E}[u_\tau^2 - \sigma^2 \tau] = u_0^2 - \sigma^2 \mathbb{E}[\tau] = \frac{u_0 - \underline{u}}{\bar{u} - \underline{u}}(\bar{u} - \underline{u})(\bar{u} + \underline{u}) + \underline{u}^2 - \sigma^2 \mathbb{E}[\tau]$

$$\iff \mathbb{E}[\tau] = \frac{(\bar{u} - u_0)(u_0 - \underline{u})}{\sigma^2}$$

## Application: Optimal Pricing

What are exactly  $\bar{u}, \underline{u}$ ?

A possible way forward

For any  $\Delta > 0$ ,  $V(u_t) \geq \mathbb{E}[V(u_{t+\Delta})] - c\Delta$

For any  $\epsilon > 0$ , there is  $h > 0$  such that  $\forall \Delta \leq h$  s.t.  $V(u_t) - \epsilon \leq \mathbb{E}[V(u_{t+\Delta})] - c\Delta$

Suggests something to taking derivative and getting an HJB so that “ $dV = [\text{some clean function}]$ ” and we can then study properties of  $V$  from this clean function

# Infinitesimal Generator

Given stoch. proc.  $Y$ , **What is  $df(y)$ ?**

$Y_{t,t}^y$  stoch. proc. where  $Y_0 = y$  (starting at  $y$ )

## Infinitesimal Generator

$$(Af)(y) := \lim_{dt \rightarrow 0} \frac{\mathbb{E}[f(Y_{dt}^y)] - f(y)}{dt}$$

(Note: we can always think of  $f$  as a function of a single multi-dim process  $Y_t = (t, X_t)$ )

Exact form of  $Af$  depends on the process

# Infinitesimal Generator and Ito's Lemma

Given stoch. proc.  $Y$ , **What is  $df(y)$ ?**

$f \in \mathcal{C}^2 : (t, x) \mapsto f(t, x) \in \mathbb{R}$

Ito process  $dX_t = \mu_t dt + \sigma_t dB_t$

## Ito's Lemma

$$df = f_t dt + \mu_t f_x dt + \frac{\sigma_t^2}{2} f_{xx} dt + \sigma_t f_x dB_t$$

Ito's lemma  $\approx$  chain rule of stochastic differentiation

Extends to multidim Ito processes:  $Af = (\nabla f)^T \mu + \frac{1}{2} \text{tr}((\nabla^2 f) \sigma \sigma^T)$

## Ito's Lemma

$$df = f_t dt + \mu_t f_x dt + \frac{\sigma_t^2}{2} f_{xx} dt + \sigma_t f_x dB_t$$

## Intuition

- (1) 2nd-order Taylor expansion of  $f$  at  $(t, x)$ :

$$df = f_t dt + \frac{1}{2} f_{tt} (dt)^2 + f_x dx + \frac{1}{2} f_{xx} (dx)^2 + \dots$$

- (2) Sub  $dx$ :

$$df = f_t dt + \frac{1}{2} f_{tt} (dt)^2 + f_x (\mu_t dt + \sigma_t dB_t) + \frac{1}{2} f_{xx} (\mu_t^2 (dt)^2 + \mu_t \sigma_t dt dB_t + \sigma_t^2 (dB_t)^2) + \dots$$

As  $dt \rightarrow 0$ ,  $(dt)^2$ ,  $dt dB_t$ , and higher-order terms go to zero fast

Replace  $(dt)^2 = dt dB_t =$  higher order terms  $= 0$ , and  $(dB_t)^2 = dt$  and rearrange terms

## Ito's Lemma

$$df = f_t dt + \mu_t f_x dt + \frac{\sigma_t^2}{2} f_{xx} dt + \sigma_t f_x dB_t$$

## Infinitesimal Generator for Ito Processes

$$dY_t = \mu_t dt + \sigma_t dB_t; f \in \mathcal{C}^2$$

$$\begin{aligned}(Af)(y) &:= \lim_{dt \rightarrow 0} \frac{\mathbb{E}[f(Y_{dt}^y)] - f(y)}{dt} \\&= \lim_{dt \rightarrow 0} \frac{\mathbb{E}[f_t dt + \mu_t f_x dt + \frac{\sigma_t^2}{2} f_{xx} dt + \sigma_t f_x dB_t]}{dt} \\&= \lim_{dt \rightarrow 0} \frac{f_t dt + \mu_t f_x dt + \frac{\sigma_t^2}{2} f_{xx} dt + \sigma_t f_x \mathbb{E}[dB_t]}{dt} \\&= f_t + \mu_t f_x + \frac{\sigma_t^2}{2} f_{xx}\end{aligned}$$

## Dynkin's Formula

Let (1) be an Ito process, (2)  $\tau \in \mathbb{T}$  stopping time with  $\mathbb{E}[\tau] < \infty$ , and (3)  $f \in \mathcal{C}^2$  with compact support. Then

$$\mathbb{E}[f(X_\tau^x)] = f(x) + \mathbb{E} \left[ \int_0^\tau (Af)(X_t^x) dt \right]$$

Furthermore, if  $\tau := \inf\{t \geq 0 \mid X_t \notin D\}$  for some bounded set  $D \subset \mathbb{R}^n$ , one can dispense with compact support of  $f$

# Stopping an Ito Process

**Ito Process**  $Y_t = (t, X_t)$

$$dY_t = \mu_t dt + \sigma_t dB_t \quad \text{where}$$

$$\mu_t := \mu(Y_t) \quad \text{and} \quad \sigma_t := \sigma(Y_t)$$

## Payoffs

Flow payoff  $f(Y_t)$

Terminal payoff/scrap value  $g(Y_t)$

**Value Function** given stopping time  $\tau := \inf\{t \geq 0 \mid Y_t \notin D\}$  (where boundary  $\partial D$  is 'regular')

## Infinitesimal Generator

$$V(y) := \mathbb{E} \left[ \int_0^\tau f(Y_t^y) dt + g(Y_\tau^y) \right]$$

For  $h \in \mathcal{C}^2 : y \mapsto h(y)$ , from Ito's lemma

$$(Ah)(y) = h_t(y) dt + \mu(y)h_x(y) dt + \frac{1}{2}(\sigma(y))^2 h_{xx}(y) dt$$

## Theorem (11.2.1 Oksendal)

Suppose

(i)  $V \in \mathcal{C}^2(D) \cap \mathcal{C}^0(\bar{D})$  and bounded

(ii)  $\mathbb{E} \left[ |V(Y_\theta^y)| + \int_0^\theta |(AV)(Y_t^y)| dt \right] < \infty \quad \forall \text{ bounded stopp. times } \theta \leq \tau \quad \forall y \in D,$   
 $\forall a \in \mathcal{A}$

(iii)  $\tau < \infty$  a.s. for all starting points  $Y_0 = y \in D$

Then,

$$f(y) + (AV)(y) = 0 \quad \forall y \in D \quad (\text{HJB})$$

$$V(y) = g(y) \quad \forall y \in \partial D \quad (\text{BC})$$

# Differential Characterization (HJB)

## Intuition

BC is obvious

For HJB, note that  $V(y) = \mathbb{E} \left[ \int_0^\tau f(Y_t^y) dt + g(Y_\tau^y) \right]$

For  $y \in D$ , since for vanishing  $dt$ ,

$$V(y) = \mathbb{E} \left[ \int_0^{dt} f(Y_{dt}^y) \right] + \mathbb{E}[V(Y_{dt}^y)] \iff \mathbb{E}[V(Y_{dt}^y)] - V(y) = -\mathbb{E} \left[ \int_0^{dt} f(Y_{dt}^y) \right],$$

$$\text{then } (AV)(y) = \lim_{dt \rightarrow 0} \frac{\mathbb{E}[V(Y_{dt}^y)] - V(y)}{dt} = -f(Y_{dt}^y)$$

$$\text{i.e. } f(y) + (AV)(y) = 0$$

# Application: Optimal Pricing

## Back to our DM

$$f(t, u) = -c; g(u) = u^+, u_t = \sigma B_t, V(u)$$

$$\text{HJB: } -c + \frac{1}{2}\sigma^2 V_{uu} = 0 \iff V(u) = \frac{c}{\sigma^2}u^2 + k_1u + k_2$$

## Value Matching, Smooth Pasting

$$(\text{BC/'Value Matching'}) \text{ If } V \in \mathcal{C}^0: V(\underline{u}) = \underline{u}^+ = 0 \text{ and } V(\bar{u}) = \bar{u}^+ = \bar{u}$$

$$(\text{'Smooth Pasting'}) \text{ If } V \in \mathcal{C}^1: V'(\underline{u}) = v'(\underline{u}) = 0 \text{ and } V'(\bar{u}) = v'(\bar{u}) = 1$$
$$V(\underline{u}) = V'(\underline{u}) = V(\bar{u}) - \bar{u} = V'(\bar{u}) - 1 = 0$$

$$\implies \bar{u} = -\underline{u} = \sigma^2/(4c), k_1 = 1/2, k_2 = \sigma^2/(16c)$$

Stopping thresholds don't depend on starting point  $u_0$  (no dependence on time)

## Application: Optimal Pricing

$$\bar{u} = -\underline{u} = \sigma^2/(4c)$$

Purchase prob:  $D(u_0) = 1/2 + 1/2 u_0/\bar{u}$  if  $u_0 \in (\underline{u}, \bar{u})$

$p = 1$  if  $u_0 \geq \bar{u}$ , and  $p = 0$  if  $u_0 \leq \underline{u}$

Exp. stop. time:  $\mathbb{E}[\tau] = 1_{u_0 \in (\underline{u}, \bar{u})}(\sigma^2/(16c^2) - u_0^2/\sigma^2)$

### Firm's problem:

cost  $k \in [0, \bar{u})$ , demand  $D(u_0 - p)$ , profit  $(p - k)D(u_0 - p)$

$u_0 - p \geq \underline{u}$  (ow no sale) and  $p \geq k$  (ow no profit)

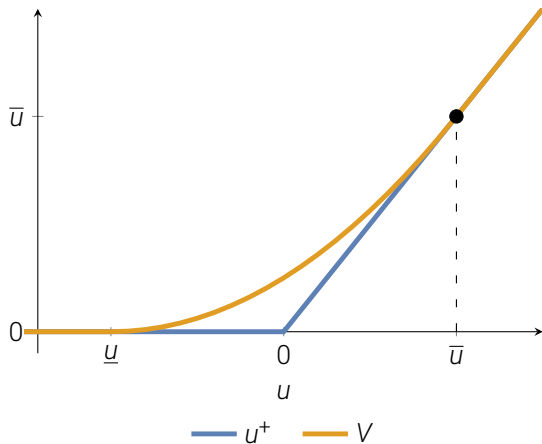
$p \in [k, u_0 - \underline{u}]$ ; if  $k + \underline{u} \geq u_0$ , no sale

Concave problem, unique solution:

if  $k + \underline{u} < u_0 < k + 3\bar{u}$  price at  $p^* = (u_0 + k + \bar{u})/2$

if  $u_0 > k + 3\bar{u}$  price at  $p^* = u_0 - \underline{u}$

## Application: Optimal Pricing



## Application: Optimal Pricing

### Comparative Statics

Purchase prob: if  $u_0$  is large enough,  $\uparrow c, \downarrow \sigma$ ; ow  $\downarrow c, \uparrow \sigma$

(recall: if  $u_0$  is very high,  $u_0 - p^* = \bar{u}$  and purchase prob = 1)

$p^*$ :  $\uparrow u_0, k$ , but non-monotone (quasiconvex) in  $\sigma, c$

Profit:  $\uparrow u_0, \downarrow k$ , but non-monotone (quasiconvex) in  $\sigma^2/(4c)$

decreasing in  $\sigma^2/(4c)$  iff  $u_0 - k \geq \bar{u} = \sigma^2/(4c)$

(intuition: at  $p = k$ , with  $u_0 - p \geq \bar{u}$ , seller breaks even and gets sale wp1, hence can make profit;

higher  $\bar{u}$  curtails seller's markup)

$\mathbb{E}[\tau]$  and DM's EU nonmonotone in  $\sigma, c$

**Moral of the story:** eqm comparative statics may differ substantially from indiv DM

# Overview I

## 1. Continuous-Time Preliminaries via Optimal Pricing with Learning

## 2. Simple Optimal Stopping Problems

- Stopping
- Optimal Stopping
  - Canonical Forms
  - Optimal Constant Thresholds
- Evolution of Beliefs
- Value Function
- Speed-Accuracy Revisited
- A Recap of Wald's Equation/Identities

# Simple Stopping Problems

## Binary choice problem

DM chooses  $\alpha \in A = \{a, b\}$ ;      Unknown state  $\theta \in \Theta = \{a, b\}$ ; equal prob.  $p_0 = 1/2$

Payoffs  $u : A \times \Theta \rightarrow \mathbb{R}$ ;       $u(\theta, \theta) > u(\neg\theta, \theta)$

Right/wrong answers, binary type models

## Sequential sampling

$X_t = \mu s(\theta)t + \sigma B_t$ ;       $s(\theta) := (1\{\theta = a\} - 1\{\theta = b\})$

$B_t$  std Brownian motion; given binary drift,  $\pm\mu$  wlog

Problem complexity  $\mu/\sigma$ : rate of info flow

**Application:** Understand how behavior is affected by problem complexity

## Important methodological points:

- (1) Wald's equation
- (2) Characterize evolution of beliefs (filtering)

# Simple Stopping Problems

**Exogenous Stopping:** Suppose DM stops if  $p_t = \bar{p} = 1 - \underline{p}$

**Posterior Beliefs:** 
$$p_t = \frac{p_0 \phi((X_t - \mu t)/(\sigma \sqrt{t}))}{p_0 \phi((X_t - \mu t)/(\sigma \sqrt{t})) + (1 - p_0) \phi((X_t + \mu t)/(\sigma \sqrt{t}))}$$

**Posterior Log-Odds Beliefs:**  $\ell_t = \ln(p_t/(1 - p_t)) = 2 \frac{\mu}{\sigma^2} X_t$

$\implies$  DM stops when  $X_t \notin (\underline{X}, \bar{X})$ ,  $\bar{X} = \frac{\sigma^2}{2\mu} \ln(\bar{p}/(1 - \bar{p})) = -\frac{\sigma^2}{2\mu} \underline{X} = -\ln(\underline{p}/(1 - \underline{p}))$

**Stopping time**  $\tau := \inf\{t \geq 0 \mid X_t \notin (\underline{X}, \bar{X})\}$

## Simple Stopping Problems: Accuracy

**Exogenous Stopping:** Suppose DM stops if  $p_t = \bar{p} = 1 - \underline{p}$

**Choice Probability:**  $P_a \equiv \mathbb{P}(\text{choose } a) = \mathbb{P}(X_\tau = \bar{X})$

Given  $\theta = a$  (dependence omitted),

**Moment Generating Function** (MGF) for Gaussian:

$$M_X(\lambda) := \int \exp(\lambda x) \phi((x - \mu)/\sigma) dx$$

$Z_t := M_X(\lambda)^{-t} \mathbb{E}[\exp(\lambda X_t)]$  is a martingale

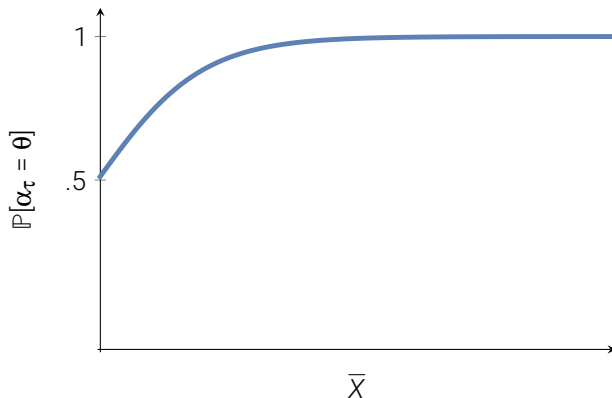
Note: for  $\lambda^* = -2\mu/\sigma^2$ ,  $M_X(\lambda^*) = 1$

**Optional stopping:**  $\mathbb{E}[Z_\tau] = \mathbb{E}[M_X(\lambda^*)^{-\tau}] \mathbb{E}[\exp(\lambda^* X_\tau)] = \mathbb{E}[\exp(\lambda^* X_\tau)] = Z_0 = 1$

Then, as  $\bar{X} = -\underline{X}$   $1 = \mathbb{E}[\exp(\lambda^* X_\tau)] = P_a \exp(\lambda^* \bar{X}) + (1 - P_a) \exp(\lambda^* \underline{X})$

$$\iff P_a = \frac{(1 - \exp(\lambda^* \underline{X}))}{\exp(\lambda^* \bar{X}) - \exp(\lambda^* \underline{X})} = (1 + \exp(-2\mu/\sigma^2 \bar{X}))^{-1}$$

## Accuracy

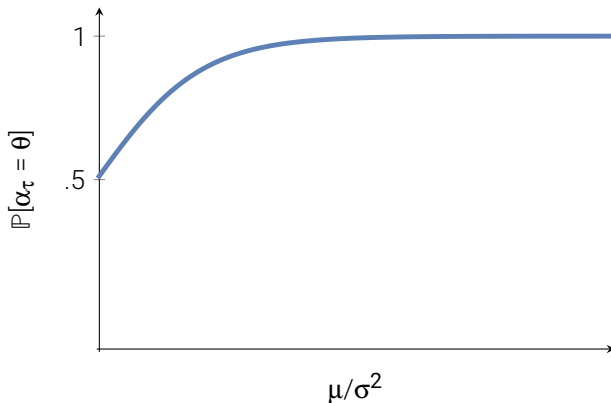


**Choice Probability:**  $P_a \equiv \mathbb{P}(\text{choose } a) = \mathbb{P}(X_\tau = \bar{X})$  (given  $\theta = a$ ),  
 $\Rightarrow$  Logit choice!

$$P_a = (1 + \exp(-2\mu/\sigma^2 \bar{X}))^{-1}$$

$\mathbb{P}(\alpha_\tau = \theta)$  increases in  $\bar{X}$ ,  $-\underline{X}$

## Accuracy



**Choice Probability:**  $P_a \equiv \mathbb{P}(\text{choose } a) = \mathbb{P}(X_\tau = \bar{X})$  (given  $\theta = a$ ),  
 $\implies$  Logit choice!  $P_a = (1 + \exp(-2\mu/\sigma^2 \bar{X}))^{-1}$

$\mathbb{P}(\alpha_\tau = \theta)$  increases in  $\bar{X}$ ,  $-\underline{X}$ , and increases in  $\mu/\sigma^2$

## Simple Stopping Problems: Speed

**Exogenous Stopping:** Suppose DM stops if  $p_t = \bar{p} = 1 - \underline{p}$

**Choice Probability:**  $P_a \equiv \mathbb{P}(\text{choose } a) = \mathbb{P}(X_\tau = \bar{X}) = (1 + \exp(-2\mu\bar{X}))^{-1}$

**Expected Stopping Time:** Given  $\theta = a$  (dependence omitted)

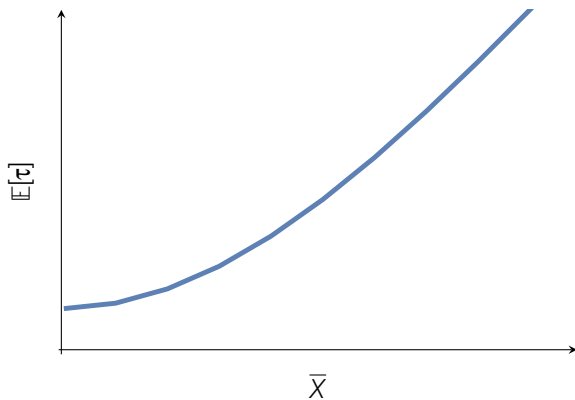
and for simplicity (wlog) setting  $\sigma = 1$

$\mathbb{E}[X_t] = \mu t$ ; optional stopping theorem yields

$$\mathbb{E}[\tau] \mu = \mathbb{E}[X_\tau] = P_a \bar{X} + (1 - P_a) \underline{X} = (2P_a - 1) \bar{X} = \bar{X} \tanh(\bar{X} \mu)$$

$$\text{where } \tanh(x) = \frac{\exp(2x) - 1}{\exp(2x) + 1}$$

## Expected Stopping Time

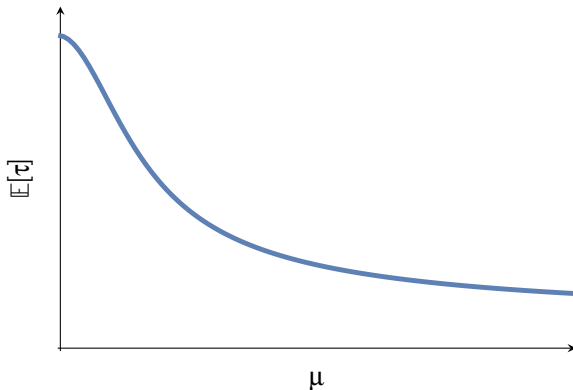


**Expected Stopping Time:**  $\mathbb{E}[\tau] = (\bar{X})/\mu \tanh(\bar{X}\mu)$

where  $\tanh(x) = \frac{\exp(2x)-1}{\exp(2x)+1}$

$\mathbb{E}[\tau]$  increases in  $\bar{X}$ ,  $-\underline{X}$

## Expected Stopping Time



**Expected Stopping Time:**  $\mathbb{E}[\tau] = (\bar{X})/\mu \tanh(\bar{X}\mu)$

where  $\tanh(x) = \frac{\exp(2x)-1}{\exp(2x)+1}$

$\mathbb{E}[\tau]$  increases in  $\bar{X}$ ,  $-\underline{X}$ , and decreases in  $\mu$

# Simple Optimal Stopping Problems

## Binary choice problem (Gonçalves 23 WP)

DM chooses  $\alpha \in A = \{a, b\}$ ; Unknown state  $\theta \in \Theta = \{a, b\}$ ; equal prob.  $p_0 = 1/2$

Right/wrong answers, binary type models

Payoffs  $u : A \times \Theta \rightarrow \mathbb{R}$ ;  $u(\theta, \theta) > u(\neg\theta, \theta)$

Expected payoffs:  $u(\alpha, p) := \mathbb{E}_p[u(\alpha, \theta)]$ ;  $v(p) := \max_{\alpha} u(\alpha, p)$

## Sequential sampling

$X_t = \mu s(\theta)t + \sigma B_t$ ;  $s(\theta) := (1\{\theta = a\} - 1\{\theta = b\})$

$B_t$  std Brownian motion; given binary drift,  $\pm\mu$  wlog

Problem complexity  $\mu/\sigma$ : rate of info flow

## Optimal stopping

$$V(p_0) := \sup_{\tau} \mathbb{E}_{p_0}[v(p_{\tau}) - c\tau]; \quad \text{s.t. } X_t = \mu s(\theta)t + \sigma B_t; \quad X_0 = 0$$

Earliest optimal stopping time  $\tau := \inf\{t \geq 0 \mid V(p_{\tau}) = v(p_{\tau})\}$

# Canonical Forms

## Rewriting payoffs

Indifference  $\tilde{p} : u(a, \tilde{p}) = u(b, \tilde{p})$

Stakes  $\delta := \sum_{\theta} |u(a, \theta) - u(b, \theta)|$

Risky/Safe:

$$u_{\mathbf{a}}(\alpha, p) := \mathbf{1}\{\alpha = \mathbf{a}\}(p - \tilde{p}) \quad u_{\mathbf{b}}(\alpha, p) := \mathbf{1}\{\alpha = \mathbf{b}\}(\tilde{p} - p)$$

$$v_{\mathbf{a}}(\alpha, p) := (p - \tilde{p})^+ \quad v_{\mathbf{b}}(\alpha, p) := (\tilde{p} - p)^+$$

$$u(\alpha, p) = \delta u_{\mathbf{a}}(\alpha, p) + u(b, p) = \delta u_{\mathbf{b}}(\alpha, p) + u(a, p)$$

$$v(p) = \delta v_{\mathbf{a}}(p) + u(b, p) = \delta v_{\mathbf{b}}(p) + u(a, p) + u(a, p)$$

# Canonical Forms

## Remark

$$\arg \max_{\tau} \mathbb{E}_{p_0}[v(p_{\tau}) - c\tau] = \arg \max_{\tau} \mathbb{E}_{p_0}[v_a(p_{\tau}) - c/\delta\tau] = \arg \max_{\tau} \mathbb{E}_{p_0}[v_b(p_{\tau}) - c/\delta\tau]$$

## Proof intuition

- For optimal  $\tau$ :  $\mathbb{P}_0[\tau = \infty] = 0$
- Affine transformations and optional stopping imply

$$\begin{aligned}\mathbb{E}_{p_0}[v(p_{\tau}) - c\tau] &= \delta \mathbb{E}_{p_0}[(p_{\tau} - \tilde{p})^+ - c/\delta\tau] + \mathbb{E}_{p_0}[u(b, p_{\tau})] \\ &= \delta \mathbb{E}_{p_0}[v_a(p_{\tau}) - c/\delta\tau] + u(b, p_0)\end{aligned}$$

Focus on  $V_{\alpha}(p_0) := \sup_{\tau} \mathbb{E}_{p_0}[v_{\alpha}(p_{\tau}) - c\tau]$ ,  $\alpha = a, b$

# Optimal Stopping

Notation:  $\bar{\ell}, \underline{\ell}$ : log-odds of  $\bar{p}, \underline{p}$ ;  $\tilde{c} \equiv \frac{c}{2\delta}$

## Proposition

Earliest optimal stopping time given by

$$\tau := \inf\{t \geq 0 \mid V(p_t) = v(p_t)\} = \inf\{t \geq 0 \mid p_t \notin (\underline{p}, \bar{p})\}$$

where optimal stopping (log-odds) beliefs  $(\underline{\ell}, \bar{\ell})$  are unique solution to

$$\left(\frac{\mu}{\sigma}\right)^2 = \frac{\tilde{c}}{\bar{p}} [(\exp(\bar{\ell}) + \bar{\ell}) - (\exp(\underline{\ell}) + \underline{\ell})] \quad (\text{eqn. 1})$$

$$= \frac{\tilde{c}}{1 - \bar{p}} [(\bar{\ell} - \exp(-\bar{\ell})) - (\underline{\ell} - \exp(-\underline{\ell}))] \quad (\text{eqn. 2})$$

**Proof:** (1) constant thresholds, (2) characterize thresholds

# Constant Thresholds

## Remark

$V_a$  is increasing in  $p$  and  $V_b$  is decreasing in  $p$

## Lemma

$\exists \bar{p}, \underline{p} \in [0, 1]$  s.t. earliest optimal stopping time  $\tau := \inf\{t \geq 0 \mid p_t \notin (\underline{p}, \bar{p})\}$

# Constant Thresholds

## Remark

$V_a$  is increasing in  $p$  and  $V_b$  is decreasing in  $p$

## Lemma

$\exists \bar{p}, \underline{p} \in [0, 1]$  s.t. earliest optimal stopping time  $\tau := \inf\{t \geq 0 \mid p_t \notin (\underline{p}, \bar{p})\}$

## Proof intuition

- $\underline{p} := \max\{p \in [0, 1] : V_a(p) \leq 0\}$   $\bar{p} := \min\{p \in [0, 1] : V_b(p) \leq 0\}$
- $V_a(p) > 0$  iff  $p > \underline{p}$  and  $V_b(p) > 0$  iff  $p < \bar{p}$
- $p \leq \underline{p}$ :  $V_a(p) = 0 = u_a(b, p) \iff V(p) = u(b, p) \implies$  stop and choose  $b$
- $p \geq \bar{p}$ :  $V_b(p) = 0 = u_b(a, p) \iff V(p) = u(a, p) \implies$  stop and choose  $a$
- $p \in (\underline{p}, \bar{p})$ :  $V(p) > v(p) \implies$  continue

# Canonical Forms

## Evolution of beliefs

$$dp_t := 2 \frac{\mu}{\sigma} p_t (1 - p_t) d\tilde{B}_t$$

## Intuition

**Posterior Beliefs:**  $p_t = \frac{p_0 \phi((X_t - \mu t)/(\sigma\sqrt{t}))}{p_0 \phi((X_t - \mu t)/(\sigma\sqrt{t})) + (1 - p_0) \phi((X_t + \mu t)/(\sigma\sqrt{t}))}$

**Posterior Log-Odds Beliefs:**  $\ell_t = \ln(p_t/(1 - p_t)) = 2 \frac{\mu}{\sigma^2} X_t$

**Scaling:**  $dX_t = \mu_t dt + \sigma_t dB_t$  is observationally equivalent to  $d\tilde{X}_t = \frac{\mu_t}{\sigma_t^2} dt + d\tilde{B}_t$

- $\sigma B_t = B_{t\sigma^2} \longrightarrow X_t = \mu t + B_{t\sigma^2}$
- Change time:  $t\sigma^2 \mapsto s \longrightarrow \tilde{X}_s = \frac{\mu}{\sigma^2} s + B_s$
- If  $\tilde{X}_t = X_t$ , posterior beliefs are the same; wlog normalize  $\sigma = 1$

# Evolution of Beliefs

## Evolution of beliefs

$$dp_t := 2 \frac{\mu}{\sigma} p_t (1 - p_t) d\tilde{B}_t$$

## Intuition

**Posterior Beliefs:**  $p_t = \frac{p_0 \phi((X_t - \mu t)/(\sigma \sqrt{t}))}{p_0 \phi((X_t - \mu t)/(\sigma \sqrt{t})) + (1 - p_0) \phi((X_t + \mu t)/(\sigma \sqrt{t}))}$

**Posterior Log-Odds Beliefs:**  $\ell_t = \ln(p_t/(1 - p_t)) = 2 \frac{\mu}{\sigma^2} X_t$

**Scaling:** wlog normalize  $\sigma = 1$

Let  $P(x) := (1 + \exp(-2\mu x - \ell_0))^{-1}$ ; then  $p_t = P(X_t)$

Note:  $P'(x) = 2\mu P(x)(1 - P(x))$  and  $P''(x) = (2\mu)^2 P(x)(1 - P(x))(1 - 2P(x))$

**Taylor expand**  $P(X_{t+dt})$  and use that  $(dB_t)^2 = dt$ ,  $dB_t dt = 0 = (dt)^k = 0$  for

$$\begin{aligned} k \geq 3/2 \\ dp_t &= P(X_{t+dt}) - P(X_t) \approx P'(X_t) dX_t + \frac{1}{2} P''(X_t) (dX_t)^2 \\ &= 2\mu P(X_t)(1 - P(X_t)) [dX_t - \mu(1 - 2P(X_t)) dt] \end{aligned}$$

## Evolution of beliefs

$$dp_t := 2\frac{\mu}{\sigma}p_t(1-p_t)d\tilde{B}_t$$

### Intuition

$$dp_t = 2\mu P(X_t)(1 - P(X_t))[dX_t - \mu(1 - 2P(X_t))dt]$$

**From DM's perspective**, given information at  $t$ ,

$$dX_t = (2p_t - 1)\mu dt + d\tilde{B}_t,$$

where  $\tilde{B}_t$  is some std BM

Then *from DM's perspective*,  $dp_t = 2\mu P(X_t)(1 - P(X_t))d\tilde{B}_t$

## Evolution of beliefs

$$dp_t := 2 \frac{\mu}{\sigma} p_t (1 - p_t) d\tilde{B}_t$$

### Lemma

Value function  $V$  given by unique (viscosity, later) solution to free-boundary problem:

$$0 = -c + 2(\mu/\sigma)^2 (p(1-p))^2 V''(p) \text{ on } p \in (\underline{p}, \bar{p}) \quad (\text{HJB})$$

$$0 = V(p) - v(p) \text{ on } p \notin (\underline{p}, \bar{p}) \quad (\text{BC/'value matching'})$$

implying

$$\lim_{p \uparrow \bar{p}} V'(p) = v'(\bar{p}) \text{ and } \lim_{p \downarrow \underline{p}} V'(p) = v'(\underline{p}) \quad (\text{'smooth pasting'})$$

## Proposition

Earliest optimal stopping time given by

$$\tau := \inf\{t \geq 0 \mid V(p_t) = v(p_t)\} = \inf\{t \geq 0 \mid p_t \notin (\underline{p}, \bar{p})\}$$

where optimal stopping (log-odds) beliefs  $(\underline{\ell}, \bar{\ell})$  are unique solution to

$$\left(\frac{\mu}{\sigma}\right)^2 = \frac{\tilde{c}}{\tilde{\rho}} [(\exp(\bar{\ell}) + \bar{\ell}) - (\exp(\underline{\ell}) + \underline{\ell})] \quad (\text{eqn. 1})$$

$$= \frac{\tilde{c}}{1 - \tilde{\rho}} [(\bar{\ell} - \exp(-\bar{\ell})) - (\underline{\ell} - \exp(-\underline{\ell}))] \quad (\text{eqn. 2})$$

## Lemma

Under optimal stopping, accuracy  $\mathbb{P}[\alpha_\tau = \theta]$  is increasing in  $\mu/\sigma$

## Proof intuition

- (1) **Log-odds beliefs**  $\Leftrightarrow$  **process:**  $\ell_t = \ln \left( \frac{\phi((X_t - \mu t)/\sigma\sqrt{t})}{\phi((X_t + \mu t)/\sigma\sqrt{t})} \right) = \frac{2\mu}{\sigma^2} X_t$
- (2) **Optional stopping:** (bounded martingale) given  $\theta$ ,  $\exp(-(2\mu s(\theta)/\sigma^2)X_\tau)$  is a martingale  

$$\implies \mathbb{E}[\exp(-s(\theta)\ell_\tau) \mid \theta] = \mathbb{E}[\exp(-(2\mu s(\theta)/\sigma^2)X_\tau) \mid \theta] = \mathbb{E}[\exp(-(2\mu s(\theta)/\sigma^2)X_0) \mid \theta] = 1$$
- (3) **Choice probabilities:**  $\mathbb{P}[\alpha_\tau = a \mid \theta] = \mathbb{P}[\ell_\tau = \bar{\ell} \mid \theta]$  and  

$$1 = \mathbb{E}[\exp(-s(\theta)\ell_\tau) \mid \theta] = \mathbb{P}[\ell_\tau = \bar{\ell} \mid \theta] \exp(-s(\theta)\bar{\ell}) + \mathbb{P}[\ell_\tau = \underline{\ell} \mid \theta] \exp(-s(\theta)\underline{\ell})$$
  
 Closed form for  $\mathbb{P}[\alpha_\tau = \theta]$ : increases in  $\bar{\ell}$  and decreases in  $\underline{\ell}$  for  $\theta = a, b$

# Accuracy

## Proposition

Optimal  $\mathbb{E}[\tau]$  is non-monotone and single-peaked in  $\mu/\sigma$

## Proof intuition

$$(1) \quad \mathbb{P}[\alpha_\tau = a] = \mathbb{P}[p_\tau = \bar{p}] = \mathbb{P}[X_\tau = \frac{\sigma^2}{2\mu}\bar{\ell}]$$

$$(2) \quad \textbf{Monotonicity of threshods: } (\bar{\ell}, \underline{\ell}) \text{ monotone in } \mu/\sigma; \quad \lim_{\mu/\sigma \rightarrow \infty} \bar{\ell} = \infty, \quad \lim_{\mu/\sigma \rightarrow \infty} \underline{\ell} = -\infty$$

(3) **Complexity  $\Leftrightarrow$  Thresholds:**

$$(\mu/\sigma)^2 = \frac{\tilde{c}}{\tilde{p}} ((\exp(\bar{\ell}) + \bar{\ell}) - (\exp(\underline{\ell}) + \underline{\ell})) = \frac{c/\delta}{2(1-\tilde{p})} ((\bar{\ell} - \exp(-\bar{\ell})) - (\underline{\ell} - \exp(-\underline{\ell})))$$

(4) **Wald's identity:** (tbc)

$$\begin{aligned} s(\theta)\mu\mathbb{E}[\tau \mid \theta] &= \mathbb{E}[X_\tau \mid \theta] = \mathbb{P}[X_\tau = \bar{X} \mid \theta]\bar{X} + \mathbb{P}[X_\tau = \underline{X} \mid \theta]\underline{X} \\ &= \frac{1}{2\mu/\sigma^2} (\mathbb{P}[\alpha_\tau = a \mid \theta]\bar{\ell} + \mathbb{P}[\alpha_\tau = b \mid \theta]\underline{\ell}) \\ \mathbb{E}[\tau] &=: T(\bar{\ell}, \underline{\ell}) \end{aligned}$$

## Proposition

Optimal  $\mathbb{E}[\tau]$  is non-monotone and single-peaked in  $\mu/\sigma$

## Proof intuition

### (4) Nonmonotonicity of RT:

$$\bar{\ell}, -\underline{\ell} \uparrow \infty \implies T(\bar{\ell}, \underline{\ell}) \rightarrow 0$$

$$\bar{\ell}, -\underline{\ell} \downarrow \tilde{\ell} \equiv \log\text{-odds}(\tilde{p}) \implies T(\bar{\ell}, \underline{\ell}) \rightarrow 0$$

### (5) Logconcavity: $T(\bar{\ell}, \underline{\ell})$ logconcave in $(\bar{\ell}, \underline{\ell})$

Implicit function:  $\underline{\ell}(\bar{\ell}) \implies T(\bar{\ell}, \underline{\ell}(\bar{\ell}))$  logconcave

### (6) Single-peakedness: $\bar{\ell}$ increasing in $\mu/\sigma \implies T(\mu/\sigma)$ nonmonotone and qconcave

# Speed

(a)  $\tilde{p} = 1/2$

(b)  $\tilde{p} = 3/5$

# Speed, Accuracy, and Complexity

**Recap:** accuracy increases in  $\mu/\sigma$ ; speed single-peaked in  $\mu/\sigma$

**Corollary:** inverse  $U$ -shaped relation speed-accuracy

## Useful Results: Wald's Equation (Discrete Time)

### Wald's Equation

Let  $\{X_t\}_{t \in \mathbb{N}}$  be a real-valued stochastic process and  $\tau$  a stopping time defined on  $(\Omega, \mathcal{B}, \mathbb{F}, \mathbb{P})$ .

If **(i)**  $\mathbb{E}[X_t]$  is finite, **(ii)**  $\mathbb{E}[X_t \mathbf{1}\{\tau \geq t\}] = \mathbb{E}[X_t] \mathbb{P}(\tau \geq t)$  for every  $t$ , and **(iii)**  $\sum_{t \in \mathbb{N}} \mathbb{E}[|X_t| \mathbf{1}\{\tau \geq t\}] < \infty$ ,

then  $S_\tau := \sum_{t=1}^\tau X_t$  and  $T_\tau := \sum_{t=1}^\tau \mathbb{E}[X_t]$  have finite expectation and satisfy  $\mathbb{E}[S_\tau] = \mathbb{E}[T_\tau]$ .

If, moreover,  $\mathbb{E}[X_t] = m \forall t$  and  $\mathbb{E}[\tau] < \infty$ ,

then  $\mathbb{E}[S_\tau] = \mathbb{E}[\tau]m$ .

Note: the theorem does *not* require  $X_t$  to be iid.

For simplicity, we'll prove the theorem assuming  $X_t$  are in fact iid.

### Proof

Let  $Y_t := S_t - tm$ .

Note that  $\mathbb{E}[Y_{t+1} | \mathcal{F}_t] = S_t - tm + \mathbb{E}[X_{t+1} | \mathcal{F}_t] - m = Y_t$ , therefore,  $Y_t$  is a martingale.

Since  $\mathbb{E}[|Y_{t+1} - Y_t| | \mathcal{F}_t] = \mathbb{E}[|X_t - m|] < \infty$ , we can apply the optional stopping theorem; we then find that  $0 = \mathbb{E}[Y_1] = \mathbb{E}[Y_\tau] = \mathbb{E}[S_\tau] - \mathbb{E}[\tau]m$

# Useful Results: Wald's Identities

There are different versions of Wald's equation/identity, typically called **Wald's 1st/2nd/3rd identity** which follow from the optional stopping theorem

$\{X_t\}_{t \in \mathbb{N}}$ : stochastic process s.t.  $X_t$  independent;  $\mathbb{F}$  its natural filtration;  $\tau$  adapted stopping time with  $\mathbb{E}[\tau] < \infty$

(i)  $S_t := \sum_{\ell=1}^t X_\ell$ ; (ii)  $m_t := \sum_{\ell=1}^t \mathbb{E}[X_\ell]$ ; (iii)  $v_t := \sum_{\ell=1}^t \mathbb{V}(X_\ell)$ ; (iv)  $\phi(\theta) := \mathbb{E}[\exp(\theta X_1)]$   
(v)  $M_t^1 := S_t - m_t$ ; (vi)  $M_t^2 := (S_t - m_t)^2 - v_t$ ; and (vii)  $M_t^3 := \phi(\theta)^{-t} \exp(\theta S_t)$

1. If  $\sup_t \mathbb{E}[|X_t|] < \infty$ , then  $M_t^1$  is a martingale and  $\mathbb{E}[M_\tau^1] = \mathbb{E}[M_1^1] = 0$ .

In particular, if  $X_t$  are iid with mean  $\mathbb{E}[X_t] = m$ , then  $\mathbb{E}[S_\tau] = m\mathbb{E}[\tau]$ .

2. If  $\sup_t \mathbb{E}[X_t^2] < \infty$ , then  $M_t^2$  is a martingale and  $\mathbb{E}[M_\tau^2] = \mathbb{E}[M_1^2] = 0$ .

In particular, if  $X_t$  are iid with variance  $\mathbb{V}(X_t) = \sigma^2$ , then  $\mathbb{E}[(S_\tau - m_\tau)^2] = \sigma^2 \mathbb{E}[\tau]$ .

3. If  $X_t$  are iid, the moment generating function  $\phi(\theta) < \infty$ , and  $\tau$  is a.s. bounded or  $M_t^3 \mathbf{1}_{\{\tau \geq t\}} \leq \delta < \infty$  for all  $t$ , then  $M_t^3$  is a martingale and  $\mathbb{E}[\phi(\theta)^{-\tau} \exp(\theta S_\tau)] = 1$ .

## Back to Continuous Time

Wald's identity with BM:

$\mathbb{E}[\tau] < \infty$  (we know this)

Given  $\theta$ ,  $X_t - \mu s(\theta)t = \sigma B_t$

$\mathbb{E}[B_\tau] = 0$  (optional stopping; details omitted)

$\mathbb{E}[X_\tau] = \mu s(\theta) \mathbb{E}[\tau]$

(May also be of use to recall another martingale:  $B_\tau^2 - \tau$ )